

Calendar of Events

May 22, 2025

Condo Focused Luncheon: From Leaks to Liability ? Navigating Condo Responsibilities

Maggiano's Little Italy

10910 Domain Dr., Suite 100

Austin, TX

11:15 AM - 01:00 PM CST

Jesus Azanza, 512.763.2074

jesus@caiaustin.org

From Leaks to Liability: Navigating Condo Responsibilities

Luncheon Ticket Fees

\$35.00 Members

\$45.00 after 5:00 pm May 20th

\$50.00 Non-Members

\$60.00 after 5:00 pm May 20th

Registration Disclaimer

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Thank you for your understanding and cooperation.

PRESENTER - Will Smith, Winstead, P.C.

Will Smith is a member of Winstead's Real Estate Development & Investments Practice Group. Will's practice focuses on real estate, with an emphasis on the planning, development, risk management, administration and marketing of single-family, townhome, condominium, commercial, and mixed-use projects, as well as resorts, clubs, and fractional ownership structures. Will also works with developers and builders on Interstate Land Sales Act (ILSA) compliance and registration and compliance with secondary mortgage market (FHA, VA, FNMA, etc.) requirements.

Will has experience in a wide variety of commercial real estate transactions, including drafting acquisition and disposition contracts, easements, development and license agreements. Will also represents build-for-rent and single-family rental owners and in planning for accommodating build-for-rent and single-family rental projects within master-planned communities. Will clerked for the Honorable Justice Debra Lehrmann of the Texas Supreme Court. Prior to practicing law, Will worked as an analyst for a commercial real estate firm, focusing on multi-family property performance and acquisition due diligence.

June 26, 2025

Conference & Expo

Sheraton Austin Georgetown Hotel & Conference Center

1101 Woodlawn Avenue

Georgetown, TX 78628

08:00 AM - 04:30 PM CST

Jesus Azanza, 512.763.2074

jesus@caiaustin.org

(PAGE UNDER CONSTRUCTION, REGISTRATION LINK WILL BE AVAILABLE THE AFTERNOON OF 5/15/25)

THE CAI AUSTIN CHAPTER CONFERENCE & EXPO IS A ONE-DAY BUSINESS-FOCUSED EXPERIENCE FOR COMMUNITY ASSOCIATION PROFESSIONALS, VOLUNTEERS, AND THEIR KEY PARTNERS. THIS IS THE PLACE WHERE RELATIONSHIPS ARE CREATED AND IDEAS ARE BORN INTO ACTION!

WHY ATTEND

Because face-to-face interaction with product and service representatives is an invaluable aspect of attending the Conference & Expo, conflict-free exhibit hours enable you to consult one-on-one with representatives of companies from across the country. Meet the leading vendors of the products and services you use every day and explore new offerings to meet specific needs within your communities.

The Conference & Expo is open to all community association management professionals, homeowners living in community associations (condominium, homeowners association, housing cooperative), and business partners serving these communities (fees apply).

SCHEDULE (TENTATIVE)

Wednesday, June 25, 2025

6:00 pm - 8:00 pm (Exhibitor Setup)

Thursday, June 26, 2025

8:00 am - 11:30 am (Exhibitor Setup)

8:00 am (Registration Opens)

9:00 am - 12:00 pm (Grab-n-Go Breakfast & Education)

11:00 am - 12:00 pm (Boxed Lunches for Exhibitors)

12:00 pm - 1:00 pm (Buffet Lunch Attendees)

12:00 pm - 3:00 pm (Exhibits Open)

3:00 pm - 4:30 pm (After-Party)

NEED A PLACE TO STAY?

The CAI Austin Chapter has secured a small block of rooms at \$149/night between June 25 - 27, 2025. Reservations can be made by clicking on the link below:

BOOK MY STAY

EXHIBITING INFORMATION

Suitcasing Policy

Our exhibitors and event sponsors spend a lot of money to participate in the Conference & Expo, educational programming, and social events. CAI Austin has a no-tolerance policy regarding suitcasing, which describes the practice of non-exhibiting/sponsoring companies or individuals soliciting sales or sales leads on the Conference & Expo floor or at a CAI Austin event, in any session or networking reception, or anywhere within the event venue during a CAI Austin event. Interpretation of what constitutes suitcasing is at the sole discretion of CAI's Board of Directors. Violators of these policies will be removed from the event and risk being prohibited from exhibiting at a future Tradeshow or attending a future event. ALL VENDORS IN ATTENDANCE, INCLUDING EVENT SPONSORS, ARE REQUIRED TO PURCHASE AN EXHIBIT BOOTH TO ATTEND THE CONFERENCE & EXPO!

Exhibit Booth Pricing

*8X8 PERIMETER BOOTH: \$1,050 MEMBER / \$1,450 NON-MEMBER
8x10 INLINE BOOTH: \$1,150 MEMBER / \$1,550 NON-MEMBER
8X10 CORNER BOOTH: \$1,250 MEMBER / \$1,650 NON-MEMBER
8X12 OVERSIZED BOOTH: \$1,500 MEMBER / \$1,900 NON-MEMBER
10X16 OVERSIZED BOOTH: \$1,950 MEMBER / \$2,350 NON-MEMBER
10X20 ISLAND BOOTH: \$2,500 MEMBER / \$2,900 NON-MEMBER*

Exhibit Booth Guidelines

Exhibit booths include a 6' table and two chairs. Pipe and drapes will be provided. Tables must be covered.

All boxes, wires, storage materials, etc. must be kept out of sight. It is the responsibility of exhibitors to provide drapes if necessary to cover these items.

Any raffles, drawing, contests, promotional giveaways or similar activity at the table area of the exhibitor must be held in compliance with local and state governing laws.

Any promotional prizes and giveaways must be drawn at the end of the show. The winner name's address, email, and phone number must be given to CAI Austin at the conclusion of the show.

Set Up and Take Down

Exhibitors can set up as early as 8:00 am the day of the Conference & Expo.

Cleaning

Exhibitors will be responsible for keeping their table areas clean. They are responsible for removal of all materials and trash at the end of the Conference & Expo.

Credentials

Please pick up exhibitors badges from exhibitor registration table when you arrive to set-up.

Four (4) badges will be issued per exhibit booth registration.

Exhibitor badges are to be used/worn ONLY by exhibitors working in the booth.

Fire and Building Regulations

Exhibits are not allowed to block or obstruct any firefighting equipment or emergency exits. No open flames or candles.

Damage to Facilities

Exhibitors will be charged for any and all building damage caused by exhibitor, to include exhibit personnel.

Staffing of Exhibit

Every exhibitor is responsible for having his/her display staffed at all times. We suggest a member of your staff be present at your display area during move-out.

Security

CAI Austin assumes no responsibility for exhibitor's property before, during or after the Conference & Expo.

Signs

Exhibitor may not affix signs to any walls. No handwritten signs are allowed/used, only professional signs will be allowed for display.

**SPONSORSHIP OPPORTUNITIES — FOR MORE INFORMATION EMAIL
JESUS@CAIAUSTIN.ORG**

TITLE SPONSOR — \$2,400 (SOLD!)

Cagle Pugh

Deluxe 10' x 10' booth

(4) Company representatives allowed into Event

(4) Wristbands to After Party event

Company name/logo displayed on CAI website with link to sponsor's website

PREMIUM BAR SPONSOR — \$1,220 (SOLD OUT!)

Porter Law

Landscape by Empire

Each Sponsor will receive a Deluxe 10' x 10' booth located inside the Exhibit Hall and in near proximity to one of the two Bar locations

Each Sponsor will receive prominent signage with company name/logo, displayed at the closest bar to their booth location

(2) Company representatives allowed into Event

Cocktail napkins will be imprinted with each company logo and placed at the closest bar to their booth location

Company name/logo displayed on CAI website with link to each sponsor's website

STANDARD BAR SPONSOR — \$1,080 (SOLD OUT!)

Earthtones Landscaping

SmartStreet powered by BANC of California

Each Sponsor will receive a Standard 8' x 8' booth located inside the Exhibit Hall and in near proximity to one of the two Bar locations

Each Sponsor will receive prominent signage with Company Name/Logo, displayed at the closest bar to their booth location

(2) Company representatives allowed into Event

Cocktail napkins will be imprinted with each Company Logo, in equal amounts and placed at the closest bar to their booth location

Company name/logo displayed on CAI website, with link to each sponsor's website

FOOD SPONSOR — \$940 (SOLD OUT!)

Blanken Insurance

Sunscape Landscaping

Each Sponsor will receive a standard 8' x 8' booth

Each Sponsor will receive prominent signage with Company Name/Logo, displayed at food buffet

(2) Company representatives allowed into Event

Each sponsor will have a reserved table to host your clients for lunch

Company name/logo displayed on CAI website with link to sponsor's website

MUSIC SPONSOR — \$790 (1 AVAILABLE)

Company logo featured on event signage

Company logo displayed on event page on CAI Austin's website

DESSERT SPONSOR — \$790 (1 AVAILABLE)

Company name/logo displayed near dessert station

Company name/logo displayed on CAI website with link to sponsor's website

EDUCATION SPONSOR | \$750 (2)

Each Sponsor will receive prominent signage with company name/logo

Each Sponsor may bring in marketing/promotional material for the Managers

Each Sponsor will be allowed to give a 3-minute company promotion and introduce one of the two Education Presentations

Exhibit booth required, can be purchased separately.

PHOTO SPONSOR — \$720 (SOLD OUT!)

Porter Law Firm

Company logo displayed on all event photos

Company representatives can access expo floor (no booth required)

Company name/logo displayed on CAI website with link to sponsor's website

REGISTRATION SPONSOR — \$430 (SOLD OUT!)

Pinnacle Financial Partners

Yellowstone Landscaping

Expo Hall freely and roam the Exposition.

(1) Company representative allowed per sponsor

Registration area doubles as company's expo booth and company will be provided a table where their marketing and promotional items may be on full display.

Pop up banners can be placed behind this provided table.

Company name/logo displayed on CAI website with link to sponsor's website

Company name/logo on event signage

TOTE BAG SPONSOR — \$430 (SOLD OUT!)

Kerrane Storz Construction Defect Attorneys

Sponsor to provide 150 multipurpose bags with company name/logo

Bags to be passed out at registration.

Excess bags will be returned to Sponsor

Sponsor is permitted to stuff bags with exclusive promotional marketing material prior to event

20% discount on exhibit booth (not included with sponsorship)

Company name/logo displayed on CAI website with link to sponsor's website

Exhibit booth required, can be purchased separately.

LANYARD SPONSOR — \$430 (SOLD OUT!)

Tarrytown Roofing

Sponsor to provide 150 Lanyards, printed with company name/logo

Lanyards to be passed out at registration

Excess lanyards will be returned to Sponsor

20% discount on exhibit booth (not included with sponsorship).

Company name/logo displayed on CAI website with link to sponsor's website

Exhibit booth required, can be purchased separately.

KEY CONTACTS

Jesus Azanza, Executive Director, jesus@caiaustin.org

Jill Nathman, Conference & Expo Committee Chair,

jill.nathman@allianceassociationbank.com

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July 14, 2025
- July 16, 2025

2025 CAI High-Rise Managers Workshop

See schedule at a Glance

CAI is hosting our fourth annual High-Rise Managers Workshop exclusively for community managers and management companies specializing in high-rise communities. This year we will be in Houston!

What is the Workshop?

The workshop is an immersive experience where participants have the opportunity to tour high-rise buildings - from roofs to parking lots - and everything in between. This program is intended to include opportunities for participants to network with their industry peers and business partners, share best practices, problem solve, and benefit from expert presentations on a variety of topics specifically for the high-rise manager.

The Workshop will be a walking/touring workshop. Be sure to bring your walking shoes and umbrellas. If anyone requires special accommodations, please reach out to Carly Reid at creid@caionline.org.

August 28, 2025

August Member Luncheon

Maggiano's Little Italy

10910 Domain Dr

Austin, TX 78758

11:15 AM - 01:00 PM CST

Luncheon Ticket Fees

\$35.00 Members

\$45.00 after 5:00 pm August 26th

\$50.00 Non-Members

\$60.00 after 5:00 pm August 26th

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September 17, 2025

- September 20, 2025

CEO-MC Retreat

CAI Austin

08:00 AM - 05:00 PM CST

Discover new and innovative ways to lead, manage, and deliver service in today's community association marketplace. Exclusively for CEOs and senior level executives.

September 25, 2025

TLAC Fundraising Event
Brushy Creek Lake Park Cedar Pavilion
3300 Brushy Creek Rd
Cedar Park, TX 78613
04:00 PM - 07:00 PM CST

TLAC CORNHOLE FUNDRAISING TOURNAMENT

Join us for our 4th annual TLAC Cornhole Fundraising Tournament on Thursday, September 25th! There will be food! There will be beer! And, of course, there will be PRIZES!

Proceeds from this event will go to support our Texas Legislative Action Committee (TLAC).

The Tournament will begin at 4:00p SHARP and conclude at 7:00p. Tournament will follow rules set forth by the American Cornhole Association to determine the winners, via a bracket system.

October 8, 2025

- October 11, 2025

2025 Large-Scale Managers Workshop

See schedule at a glance

Each fall, CAI's Large-Scale Managers Committee hosts a workshop for community managers specializing in the field. The workshop is an immersive experience where participants can tour large-scale community operations — from pools and parking lots to playgrounds and gorgeous clubhouses. Participants also will have access to exclusive networking events and education sessions.

Registration will open January, 2025.

October 23, 2025

October Member Luncheon - "Legal Panel"

Maggiano's Little Italy

10910 Domain Dr

Austin, TX 78758

11:15 AM - 01:00 PM CST

Luncheon Ticket Fees

\$35.00 Members

\$45.00 after 5:00 pm October 21st

\$50.00 Non-Members

\$60.00 after 5:00 pm October 21st

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November 7, 2025

Annual Chili Fest

Milburn Park

1901 Sun Chase Blvd

Cedar Park, TX 78613

11:00 AM - 03:00 PM CST

This year's event will be held on November 7th, at Milburn Park. The Chili Fest offers fun activities for the entire family and is our "fun-est" and "wacky-est" event of the year!

December 11, 2025

Annual Member Meeting Luncheon

Maggiano's Little Italy

10910 Domain Dr

Austin, TX 78758

11:15 AM - 01:00 PM CST

Luncheon Ticket Fees

\$35.00 Members

\$45.00 after 5:00 pm December 9th

\$50.00 Non-Members

\$60.00 after 5:00 pm December 9th

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